

DILIP MADHESIYA

TECHNICAL PROJECT MANAGER

AI & Automation | Full-Stack | SaaS Platforms | APIs & Scalable Architecture

Ro. No. 23, Society no 11, Mahada Rd No. 1, Kandivali East. Mumbai –Maharashtra

+91-9768364505, dkmadhesiya@gmail.com, <https://www.linkedin.com/in/mrdilipmadhesiya/>

Gen AI: Unlock Foundational,

Digital Marketing

Scrum Master Certification

PROFESSIONAL SUMMARY

Strategic IT Leader with 12+ years of experience in SaaS project management and full-stack development, now specializing in **AI-driven automation and scalable system design**. Successfully delivered **80+ projects** across the travel and e-commerce domains, leading cross-functional teams and managing end-to-end product lifecycles.

Expert in **Agile methodologies** and hands-on experience in building **automation workflows, real-time systems, and AI-enabled solutions**. Proven ability to drive business growth through technology innovation, process optimization, and data-driven decision-making.

CORE SKILLS

Core Competencies: Agile • Scrum • Team Leadership • Stakeholder Management • Project Delivery • Product Lifecycle Management

AI & Automation: Generative AI • Agentic AI • Prompt Engineering • Workflow Automation (n8n) • API Automation • Real-time Systems

Frontend Development: ReactJS • Next.js • Angular • JavaScript (ES6+) • TypeScript • HTML5 • CSS3 • jQuery • Bootstrap • Material UI • Responsive Design

Backend & APIs: PHP • Laravel • CodeIgniter 4 • Node.js • Express.js • Python • Django • REST APIs

Database: MongoDB • MySQL • Database Design • Query Optimization

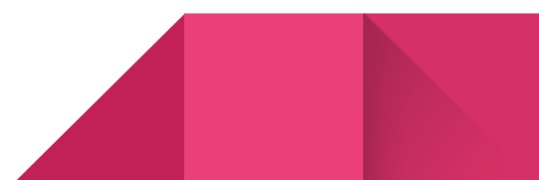
Cloud & DevOps: AWS Lightsail • Server Management • Apache/Nginx • Domain & Hosting Management

CMS & Enterprise Platforms: AEM Basic • WordPress • Drupal

Tools & Technologies: Git • GitHub • Bitbucket • JSON • AJAX • OOP • Data Structures & Algorithms

Marketing & Analytics: Google Analytics • SEO • Digital Marketing

Domain Expertise: Travel Industry • E-commerce • CMS • CRM • Internet Solutions • AI & Automation Solutions



PROFESSIONAL EXPERIENCE

Project Manager | *Qtech Software Pvt Ltd* | **Mar 2022 – Present** • Manage **100+ SaaS projects** for travel industry (hotels, flights, car rentals, visas)

- Lead cross-functional teams, improved delivery speed by **30%** using Agile methodologies
- Handle server management (GoDaddy, AWS Lightsail), domain management, and DevOps operations
- Oversee end-to-end project lifecycle from requirements to deployment and maintenance

Jr. Project Manager | *Qtech Software Pvt Ltd* | **Mar 2020 – Mar 2022** • Coordinated SaaS implementation projects and CRM module development

- Mentored **6 developers**, improved team productivity by **20%**
- Managed client relationships and stakeholder communications

Technical Team Lead | *Qtech Software Pvt Ltd* | **Mar 2017 – Mar 2020** • Led frontend development using ReactJS, NextJS, AngularJS with Material UI frameworks

- Implemented responsive designs and REST API integrations for enterprise clients
- Managed server infrastructure, domain configurations, and deployment processes
- Established coding standards and conducted technical code reviews

Associate Team Lead | *Qtech Software Pvt Ltd* | **Mar 2015 – Mar 2017** • Managed development workflows and version control using Git/SVN

- Optimized database performance, reduced query time by **40%**

Senior Software Developer | *Qtech Software Pvt Ltd* | **Feb 2014 – Mar 2015** • Developed full-stack applications using PHP, MySQL, JavaScript frameworks

- Built secure APIs and server-side solutions for client applications

Web Developer & Training Expert | *WYSKI Engineering, Compufield Institute & Digital Web Solutions* | **2007 – 2014** • Created **50+ websites** and e-commerce solutions for diverse clients

- Conducted technical training on web development, AI tools, and digital marketing
 - Trained **200+ students** in emerging technologies and programming languages
 - Specialized in responsive design, SEO optimization, and digital branding solutions
-



KEY ACHIEVEMENTS & PROJECTS

Travel SaaS Platform – Led development using ReactJS, NextJS, and AEM for a comprehensive booking system. Managed server infrastructure (GoDaddy, AWS Lightsail) and handled **100+ concurrent projects** with 98% client satisfaction.

E-commerce & CMS Solutions – Built scalable e-commerce platforms and CMS solutions using modern frameworks. Increased organic traffic by **65%** and optimized **20+ keywords** to first-page rankings.

Enterprise CRM Development – Developed custom CRM solutions for travel and e-commerce domains using REST APIs, MongoDB, and Material UI frameworks.

Team Leadership – Successfully mentored **110+ students** in AI tools, web development, and digital marketing through training programs.

EDUCATION & CERTIFICATIONS

Graduate : Veer Bahadur Singh Purvanchal University – Jaunpur – Uttar Pradesh – 2004 - 2007

DOEACC 'O' and 'A' Level : National Institute of Electronics & Information Technology – Delhi – Uttar Pradesh – 2004 - 2006

Professional Certifications: Google Analytics & SEO • Agile Project Management • AI Tools for Business • Full-Stack Development

Languages: English • Hindi • Marathi

Personal: DOB: 11th March 1987 • Married • Indian

Interests: Strategic thinking, Domain expertise, Creative skills, Playing



TECHNICAL PORTFOLIO

https://rarelatitudes.com/	(Travel & Tourism)
https://www.tripical.co/	(Travel Platform)
https://www.neetoholidays.com/	(Holiday Booking)
https://go.otrams.com	(Travel SaaS Platform)
https://www.iosrelocations.com/	(Relocation Services)
https://shreemahavirpackers.in/	(Packers & Movers Platform)
https://www.generex.in	(CMS Solution)
https://guestoapp.com	(Hospitality Management)
https://healthcarestory.in	(Healthcare Portal)
https://glowshow.in	(Event Management)
https://premsons.com	(E-commerce Platform)
https://www.goldmedalindia.com/	(Corporate Website)
https://theweddinghouse.in	(Luxury Wedding Planning & Décor)

Key Metrics:

- 80+ Projects Delivered
- 12+ Years Experience
- 98% Client Satisfaction
- 80% Faster Delivery

